

Multiple Employer Contractors



The Employment Training Panel (ETP) is a state agency that reimburses costs for employer customized job skills training. Multiple Employer Contractors contract directly with ETP to serve multiple employers within a single ETP contract to address the training needs of local or regional economies, industry sectors or aligned occupations.



Contractor Eligibility

The following entities may contract as a MEC:

- **Group of Employers:** Chamber of Commerce, Trade Association, Economic Development Corporations, Joint Apprenticeship Training Committees
- **Training Agencies:** Community College or Community College District, University or University foundations, Adult School, Regional Occupational Program, or a private training agency with at least a two year history of providing training and placement services to the public, and appropriate certification
- **Workforce Development Boards** and **Workforce Investment and Opportunity Act (WIOA)** grant recipients

Multiple Employer Contractors contract directly with ETP and must meet specific requirements to qualify. Additionally, MEC are responsible for developing contracts that serve multiple employers and provide training aligned with the hiring needs of participating businesses or the retention goals for their existing workforce.

Employers who participate in MECs must:

- Be subject to the Unemployment Insurance contribution and the Employment Training Tax (tax-rated).
- Have One or More Full-Time Employees
- Use a California Employer Payroll Tax Account Number to report wages (DE-9, DE-6 or DE-1)

MEC provide an opportunity for employers with training needs to participate without developing or administrating their own ETP contract. MEC participation also provides an opportunity for employers to learn ETP record keeping and administration in partnership with an active MEC while they prepare to apply for their own ETP contract. The MEC also provides employers an opportunity to secure short-term, certificate and credential based training with established ETP contractors.

In a fiscal year ETP completes on average*:

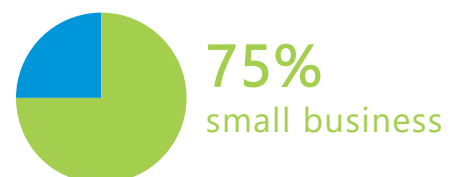


\$850K MEC PROJECT CAP FOR FY2025/26

In a fiscal year ETP serves on average*:

65K TRAINEES
2,876 EMPLOYERS

ETP serves most of its small businesses through MEC contracts increasing access to ETP funding for employers who might not have the resources to develop their own ETP contract.



*Averages are calculated based on completed contracts over 3 fiscal years, FY21-22 to FY23-24. Data provided by ETP's Research & Analytics Division.

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To learn more about partnerships with ETP
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JOBS FIRST



Training Topics & Providers

ETP funds a broad range of employer customized job skills training. ETP can also provide funding for job readiness and ancillary skills training for underserved workforce populations and economically disadvantaged communities. Most MEC design curricula, training topics and delivery methods that meet the needs of employers within the requirements of ETP.

Common training topics are:

- Business Skills (Sales, Customer Service)
- Computer Skills (CAD, MRP/ERP, Cybersecurity)
- Commercial Skills (Non-Manufacturing Processes)
- Manufacturing Skills (Equipment and Processes)
- Continuous Improvement (SPC, Project Management, ISO)
- Hazardous Materials and OSHA10/30
- Management and Leadership Skills
- Literacy and Remedial Skills (job-related, assessed)

Training may be delivered via:

- Classroom/Laboratory Video Conference/ Instructor Led "E-learning" (aka Live Instructor)
- Non-Interactive Computer Based Training
- Productive Lab (aka On the Job Training)

Who can provide training?

MEC tailor ETP funded training to the needs of their employers. Many MEC allow employers to select the combination of training providers that will best meet their needs including employer trainers, community college or university instructors, or third-party training providers. MEC may also use either employer facilities to train or use center based facilities to accommodate multiple employers.

"ETP has proven to be a valuable partner helping our member community colleges deliver critically needed employer customized training statewide in the industry sectors most important to California's innovation, competitiveness, equity and resiliency."

Annie Rafferty, M.S., Director, Butte College
The Training Place, Butte-Glenn Community College District

Application Templates & Samples

Visit etp.ca.gov to download:

- > Multiple Employer Application
- > Contract Agreement
- > Union Notice of Intent
- > Union Support Letter
- > Participating Employer Demand List



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Interested in learning about ETP?
Sign up for a program information session
by scanning the QR code.

